



For More Information
on Statewide Program
Offerings

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www.sdcfrm.com

Program Offered
in Cooperation with:

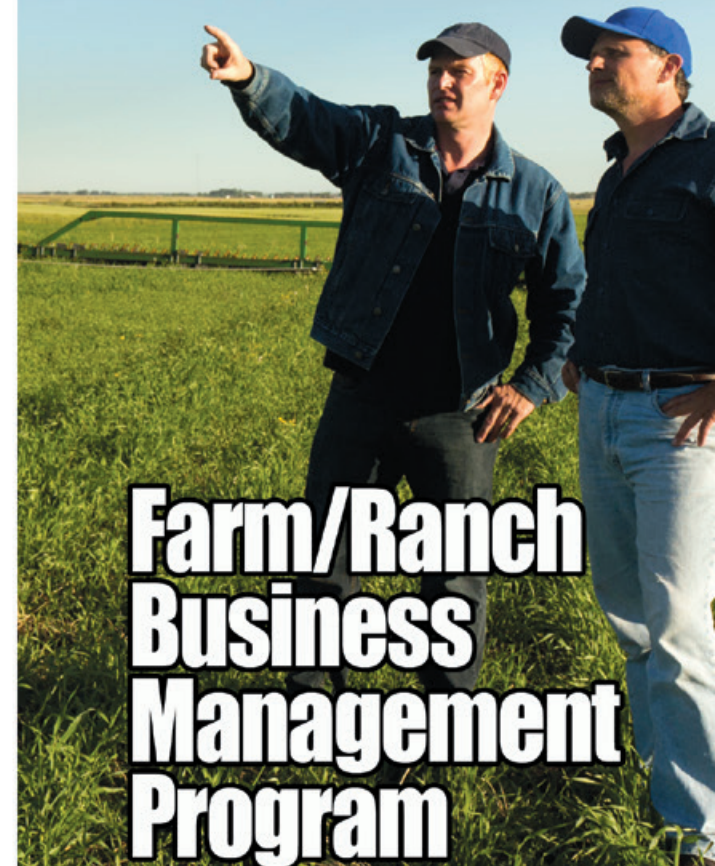


Mitchell Technical Institute

1800 East Spruce Street
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South Dakota
center for
**FARM/RANCH
MANAGEMENT**



**Farm/Ranch
Business
Management
Program**



Program Information

- ALL RECORDS ARE KEPT STRICTLY CONFIDENTIAL!!
- Most instruction is conducted one-on-one with the instructor and the farm/ranch operator at the participating farm site in South Dakota.
- You keep records of your own business, which are later analyzed and utilized to develop a comprehensive farm business plan.
- Participants receive cost comparison figures from across the state, which help in determining factors that can improve profitability.
- Certified provider of the FSA borrower training program.

Program Benefits

- Complete records to review when making management decisions.
- Records needed for filing yearly tax reports.
- Development of a record management system for use with bankers and lending agencies.
- An increased knowledge of the strengths and weaknesses of the business.
- The ability to determine the business's exact financial progress in any one year.
- An ability to project profitability of individual enterprises.
- Development of a working understanding of cash flow, net worth, and profit and loss statements.

Program Cost

Final costs will be determined at the time of registration.

Costs are set by Mitchell Technical Institute and are subject to change at any time.

Tuition does not include price of computer or computer software required.

Minimum enrollment of two semesters (one year) is required in order to complete a year end analysis.

Program Setup

Fundamental Program

Like any college course, you will enroll and pay tuition. You will register for one course each semester in the Fundamental Program. The Fundamental Program consists of six semesters (three years) in length. Required courses are:

- Fundamentals of Farm Business Management
- System Management Data and Farm Business Analysis
- Managing and Modifying Farm System Data
- Interpreting and Evaluating Financial Data
- Integrating Information for Financial Planning
- Examination of the Context System Management

These courses are not offered as typical on-campus courses; they are individualized and developed specifically to meet the needs of agricultural producers.

Following the six semesters of the program, you will earn a certificate of completion. At that point, instructors can continue to work with you on a contract basis through Advanced Technical Education, addressing your particular needs.