



# Beginning Farm/Ranch FSA Borrower Training

Financial Foundations

## Program Information

This course is for the Farmer/Rancher who has been farming/ranching less than 10 years and is also for FSA Borrowers who want training in the following areas: Goal setting, Balance Sheet and Financial Ratios, Financial Trends, Ag Production Trends, Cash Flow Statements, Record Keeping Systems, Risk Management/Marketing, Income Tax Management, Estate Planning, Financial Analysis and Livestock Production. Current issues relating to production agricultural management are also reviewed in this course.

This course meets the requirements set by FSA for direct loan borrowing. The course will be delivered in Rapid City and Mitchell on odd years where you can participate live in the classroom or you can enroll in our online option, allowing you to complete the course in the comfort of your own home or office.

**Tuition is non-refundable after enrollment.  
Online students have 12 months to complete  
the course from the date of enrollment.**

## Course Topics

**The course will cover the following areas:**

- Goal Setting
- Balance Sheets
- Financial Ratios
- Financial Trends
- Production Trends
- Cash Flow Statements
- Record Keeping Systems
- Risk Management/Marketing
- Income Tax Management
- Estate Planning
- Financial Analysis
- Livestock Production

***The program is now offered 100% online!***

**Participants can choose:**

- Livestock Production Emphasis
- Crop Production Emphasis
- Combination

## Register Online

[www.sdcfrm.com](http://www.sdcfrm.com)

Questions, contact us by:

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