

Mitchell Technical Institute Articulation

Articulation is a cooperative effort between South Dakota's high schools, the Department of Education's Office of Curriculum, Career and Technical Education (OCCTE), and technical institutes. It links high schools with certificate, diploma, and associate degree programs and provides students with an opportunity to receive credit for skills previously learned. The courses listed below in the Marketing career cluster are currently articulated from OCCTE approved programs to the Accounting/Business Management program at Mitchell Technical Institute.

Articulation Guidelines

1. To receive articulated credit, the student must have completed the high school course within the last three years.
2. A minimum of a "B" in the course(s) to be articulated is required.
3. Tuition is not charged for the articulated credit(s).
4. Articulated courses will be honored by all post-secondary institutes for those course(s) that have common course names and numbers.
5. If the curriculum of the technical institute course changes, the terms of the agreement may also change.
6. All articulation agreements between secondary schools and the technical institutes reflect only the transfer ability of credit between these agencies and not with state universities.

Marketing

High School Marketing Cluster Courses

12165 Principles of Selling & Advertising

MTI Accounting/Business Management Courses

BUS 210 – Sales and Advertising (1 of 3 credits)

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**Questions or clarifications? Please contact Scott Fossum, Central Area Tech Prep Coordinator.
605-995-3072; scott.fossum@mitchelltech.edu; MTI, 1800 E. Spruce St., Mitchell, SD 57301**